

SHON R. HIATT

University of Southern California
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Los Angeles, California 90089-1424
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EMPLOYMENT

University of Southern California, Marshall School of Business

2014–Present Assistant Professor of Business Administration
Faculty Affiliate, Greif Center for Entrepreneurial Studies
Faculty Director, Agribusiness Executive Program

Harvard Business School

2010–2014 Assistant Professor of Business Administration
Faculty Affiliate, HBS Business and Environment Initiative
Faculty Affiliate, Harvard Center for the Environment

EDUCATION

Cornell University

2010 Ph.D.
2007 M.S.
PhD Committee: Pamela Tolbert (chair), Wesley Sine, Martin Wells

Brigham Young University

2004 M.P.A.
2002 B.A.

RESEARCH AREAS

Entrepreneurship, strategy, organization theory, private and public politics, institutions, emerging economies, energy, agribusiness, natural environment, sustainability

PUBLICATIONS

Articles

- 2017 Lee B., Hiatt S. & Lounsbury M. [Market mediators and the tradeoffs of legitimacy-seeking behaviors in a nascent category](#). *Organization Science*, forthcoming
- Winner of the 2015 Best Paper Award, Sustainability, Ethics, and Entrepreneurship Conference
 - Winner of the 2014 Outstanding Paper Award, Alliance for Research in Corporate Sustainability Conference
- 2015 Hiatt S., Grandy J. & Lee B. [Organizational responses to public and private politics: An analysis of climate change activists and U.S. oil & gas firms](#). *Organization Science*, 26: 1769-1786.
- Winner of the 2014 Best Paper Award, Academy of Management, ONE Division
- 2015 Hiatt S. & Grandy J. [Review of From social movement to moral market: How circuit riders sparked an I.T. revolution and created a technology market by P. McInerney](#). *Organization Studies*, 36: 831-834.
- 2014 Hiatt S. & Sine W. [Clear and present danger: Planning and new venture survival amid political and civil violence](#). *Strategic Management Journal*, 37: 773-785.
- 2013 Hiatt S. & Park S. [Lords of the harvest: Third-party influence and regulatory approval of genetically modified organisms](#). *Academy of Management Journal*, 56: 923-944.

- 2010 Tolbert P. & Hiatt S. [The shape of things to come: Institutions, entrepreneurs, and the case of hedge funds](#). *Research in the Sociology of Work*, 21: 157-182.
- 2009 Hiatt S., Sine W. & Tolbert P. [From Pabst to Pepsi: The deinstitutionalization of social practices and the emergence of entrepreneurial opportunities](#). *Administrative Science Quarterly*, 54: 635-667.
- Winner of the 2008 Best Paper Award, Administrative Science Association of Canada
- 2009 Hiatt S. American soft drink industry. In Dennis Fewless and Christopher Weide (eds.) *Soft Drink Bottlers of the United States*. Jacksonville, FL: Platform 3 Research, xii.
- 2009 Tolbert P. & Hiatt S. [On organizations and oligarchies: Michels in the 21st century](#). In P. Adler (ed.), *Sociological Classics and Organizational Research*. London: Oxford University Press, 174-199.
- 2009 Brau J., Hiatt S. & Woodworth W. [Evaluating the impacts of microfinance institutions using Guatemalan data](#). *Managerial Finance*, 35: 953-974.
- 2008 Sine W. & Hiatt S. Review of From the ground up: Grassroots organizations making social change by C. Chetkovich and F. Kunreuther. *Administrative Science Quarterly*, 53:578-582.
- 2006 Hiatt S. & Woodworth W. [Alleviating poverty through microfinance: Village banking outcomes in Central America](#). *The Social Science Journal*, 43: 471-477.
- 2006 Morris S., Woodworth W. & Hiatt S. [The value of networks in enterprise development: Case studies in Eastern Europe and Southeast Asia](#). *Journal of Developmental Entrepreneurship*, 11: 345-356.
- 2003 Woodworth W. & Hiatt S. [Socio-economic results of microfinance in Mexico and Ecuador](#). *Journal of the Utah Academy of Sciences, Arts and Letters*, 80: 57-66.

Conference proceedings

- 2016 Hiatt S. & Park S. Social movement activism and entrepreneurial collective action in the emergent US wood pellet market. *Academy of Management Best Paper Proceedings*. Anaheim, CA.
- 2015 Hiatt S. & Carlos C. Differential effects of collective action on firm entry in the emergent U.S. biodiesel sector. *Academy of Management Best Paper Proceedings*. Vancouver, BC.
- 2014 Hiatt S. & Grandy J. Institutional uncertainty as public politics: Climate change hearings and new technology development. *Academy of Management Best Paper Proceedings*. Philadelphia, PA.
- 2010 Hiatt S. & Park S. Lords of the harvest: Symbolic signaling and regulatory approval of genetically modified organisms. *Academy of Management Best Paper Proceedings*. Montreal, Canada.
- 2008 Hiatt S. & Sine W. Networking, planning, and the effect of political institutions on new-venture survival. *Academy of Management Best Paper Proceedings*. Philadelphia, PA.

Cases, supplements and teaching notes

- 2013 Reinhardt F., Hiatt S. & Cornell, I. "Colbún and the Future of Chile's Power (TN)." Harvard Business School Teaching Note 317-054.
- 2012 Reinhardt F. & Hiatt S. "Colbún and the Future of Chile's Power." Harvard Business School Case 713-047.
- 2012 Hiatt S. & Weber J. "Congruence Model Note" Harvard Business School Note N2-413-037.
- 2012 Hiatt S. & Cornell I. "Sykué Bioenergy (TN)." Harvard Business School Teaching Note 412-106.
- 2012 Hiatt S. & Cornell I. "Paulo Puterman, Co-Founder of Sykue Bioenergy, In-class Comments (November 8, 2011)." Harvard Business School Video Supplement 412-704.
- 2011 Hiatt S. "Sykué Bioenergy." Harvard Business School Case 412-062.
- Included in 2012 & 2013 HBS Premier Case Collection.

WORK IN PROGRESS

Hiatt S., Sine W. & Carlos W. *Manu militari: Differential effects of political and military ties on venture survival in developing economies. 2nd Revise & resubmit*

- Winner of the 2013 Best Paper Award, Leadership for Peace and Prosperity Conference

Hiatt S. & Carlos W. *From farms to fuel tanks: Differential effects of collective action on firm entry in the emergent U.S. biodiesel sector. 2nd Revise & resubmit*

- Winner of the 2015 Best Paper Award, Academy of Management, ONE Division

Hiatt S. & Park S. *External threats and entrepreneurial collective action in the emergent U.S. wood pellet industry. Revising manuscript*

- Winner of the 2016 People's Choice Award, Alliance for Research in Corporate Sustainability Conference
- Winner of the 2016 Best Paper Award, Academy of Management, ONE Division

Hiatt S. & Park S. *Market definitions and entrepreneurship in the U.S. geothermal power sector. Revising manuscript*

Grandy J. & Hiatt S. *State agency discretion and entrepreneurial entry into regulated markets: An analysis of the U.S. hydroelectric power sector. Revising manuscript*

Hiatt S. & Kim J. *Influencing the administrative state: Exploring the role of geography in U.S. government contracting. Revising manuscript*

Rawhouser H., Cummings M. & Hiatt S. *Market intermediaries and entrepreneurship in the nascent global carbon offset market. Revising manuscript*

Kim J. & Hiatt S. *Sociopolitical legitimacy and the nonmarket strategies of foreign firms. Revising manuscript*

Merrill R. & Hiatt S. *An analysis of the green paradox and firm strategic reactions to regulatory risk: U.S. oil and gas firms. Analyzing data*

Hiatt S. & Coles R. *Drug cartel conflict and entrepreneurship: The impact of community structures on venture foundings and performance in Mexico. Analyzing data*

Coles R. & Hiatt S. *Spillover effects of ISIL on entrepreneurship in Jordan. Collecting data*

AWARDS & HONORS

2016 *Emerging Scholar Award*, Academy of Management, Organizations and Natural Environment. This award recognizes early career academics who have already made outstanding research contributions in the area of organizations and the natural environment, and who appear to have a strong potential to continue making such contributions in the near future.

2016 *Greif Case Development Award*, Greif Center USC Marshall

2016 *Best Paper Award*, Academy of Management, Organizations and Natural Environment

2016 *People's Choice Paper Award*, Alliance for Research on Corporate Sustainability Conference

2016 *Best Paper Proceedings*, Academy of Management Conference

2015 *Kauffman Junior Faculty Fellowship in Entrepreneurship Research*, Kauffman Foundation. This fellowship recognizes and supports young world-class scholars who are establishing a record of scholarship that makes significant contributions to the body of research in the field of entrepreneurship.

2015 *Best Paper Award*, Academy of Management, Organizations and Natural Environment

- 2015 *Best Paper Award*, Sustainability, Ethics and Entrepreneurship Conference
- 2015 *Best Paper Proceedings*, Academy of Management Conference
- 2014 *Best Paper Award*, Academy of Management, Organizations and Natural Environment
- 2014 *Outstanding Paper Award*, Alliance for Research on Corporate Sustainability Conference
- 2014 *Faculty Research Award*, Greif Center for Entrepreneurial Studies, USC
- 2014 *Best Paper Proceedings*, Academy of Management Conference
- 2013 *Best Paper Award*, Leadership for Peace and Prosperity Conference
- 2012 *Premier Case Collection Award*, Harvard Business School
- 2012 *Showcase Symposium Award*, Academy of Management Conference
- 2011 Finalist, *Louis Pondy Best Dissertation Paper Award*, Academy of Management
- 2010 *Best Paper Proceedings*, Academy of Management Conference
- 2009 Finalist, *INFORMS / Organization Science Best Dissertation Proposal Award*. This competition recognizes extraordinary dissertation topics and methods. It is one of the most prestigious awards available to doctoral students studying organizations.
- 2009 *Kauffman Entrepreneurship Dissertation Fellowship Award*, Kauffman Foundation. This fellowship recognizes and supports the career launch of emerging world-class entrepreneurship scholars.
- 2008 *Benjamin Miller Best Dissertation Proposal Award*, Cornell University
- 2008 *Best Paper Award*, Administrative Science Association of Canada
- 2008 *Best Paper Proceedings*, Academy of Management Conference
- 2004 *William H. Sage Fellowship*, Cornell University
- 2004 Romney Institute *High Honors Award*, Brigham Young University
- 2003 *Best Paper Award*, Utah Academy of Sciences, Arts, and Letters
- 2003 Romney Institute Scholarship, Brigham Young University
- 2003 Elaine B. Garrett Scholarship Award, Brigham Young University
- 2003 Graduate Studies Dean's Award, Brigham Young University
- 2002 Marriott School of Management Scholarship, Brigham Young University
- 2002 ORCA Research Grant, Brigham Young University
- 2000-02 National Spanish Honor Society
- 1999-02 Academic Scholarship, Brigham Young University
- 1999-00 Dean's Honor List, Brigham Young University
- 1991 Eagle Scout

TEACHING EXPERIENCE

University of Southern California

| | | |
|--------------|---------------------------------|-----------------------|
| 2014-Present | Food Industry Executive Program | (Executive Education) |
| | Management Development Program | (Executive Education) |
| | Global Strategy | (MBA) |
| | Strategic Management | (Undergraduate) |

Harvard Business School

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|-----------|-----------------------------------|-----------------------|
| 2010-2014 | Global Agribusiness Seminar | (Executive Education) |
| | Global Energy Seminar | (Executive Education) |
| | Nieman Foundation Fellows Program | (Executive Education) |
| | Leadership and Org. Behavior | (MBA) |

Cornell University

2009 Innovation Management (Undergraduate)

INVITED PRESENTATIONS

- 2017 Texas A&M University, Mays Business School, Management
- 2016 KAIST (Korea Advanced Institute of Science and Technology), College of Business
University of Iowa, Tippie College of Business, Management and Organizations
University of Michigan, Ross School of Business, Strategy & Erb Institute
University of Southern California, Price School of Public Policy
- 2015 Hong Kong University of Science and Technology, Business School
Santa Clara University, Leavey School of Business, Entrepreneurship
Stanford University, SCANCOR
University of California–Los Angeles, Sociology
University of California–Riverside, School of Business Administration, Management
University of Hong Kong, School of Business
University of Western Ontario, Ivey Business School, Entrepreneurship
University of Wisconsin–Madison, School of Business, Management
- 2014 Brigham Young University, Marriott School of Management, Entrepreneurship
Ewha Womans University, School of Business
SKK University, Samsung Graduate School of Business
Stanford University, Stanford Institute for Economic Policy Research
University of Melbourne, Melbourne Business School, Strategy
- 2013 Boston University, School of Management, Organizational Behavior
Cornell University, Johnson Graduate School of Management, Management and Organizations
University of Pennsylvania, Wharton School, Management
University of Southern California, Marshall School of Business, Management and Organizations
- 2012 Dartmouth College, Tuck School of Business, Strategy
National University of Singapore, Business School, Management
University of Texas at Austin, McCombs School of Business, Management
- 2011 Cornell University, Johnson Graduate School of Management, Management and Organizations
Harvard University, Center for the Environment
Harvard University, Harvard Business School, Business & Environment Initiative
Harvard University, Harvard Business School, International Business
Massachusetts Institute of Technology, Sloan School of Management
- 2010 Boston University, School of Management, Organizational Behavior
Columbia University, Graduate School of Business, Management
Harvard University, Harvard Business School, Entrepreneurial Management
Harvard University, Harvard Business School, Organizational Behavior
New York University, Stern School of Business, Management and Organizations
University of Florida, Warrington College of Business Administration, Management
University of Maryland, Smith School of Business, Management and Organization
University of Toronto, Rotman School of Management, Strategic Management
University of Washington, Foster School of Business, Management and Organization
- 2009 McGill University, Desautels Faculty of Management, Strategy and Organization
University of California–Berkeley, Haas School of Business, Management of Organizations
University of Chicago, Booth School of Business, Organizations and Markets
University of Colorado–Boulder, Leeds School of Business, Management and Entrepreneurship
University of Minnesota, Carlson School of Management, Strategic Management and Organization

CONFERENCE PRESENTATIONS

- 2016 Entrepreneurship in developing and underdeveloped economies: Current and future research. AOM Annual Conference, Anaheim, August.
- 2016 Mitigating the Negative Impact of Violence on Firm Foundings and Firm Survival. AOM Annual Conference, Anaheim, August.
- 2016 Institutional foundations of entrepreneurship in global contexts. AOM Annual Conference, Anaheim, August.
- 2016 Social conditions and organizational characteristics mitigating the negative impact of violence on firm foundings and survival. AOM Annual Conference, Anaheim, August.
- 2016 Social movement contestation and entrepreneurial collective action in the emergent US wood pellet market. AOM Annual Conference, Anaheim, August.
- 2016 Firm geographic proximity and state agency decisions: An analysis of US defense contract awards. AOM Annual Conference, Anaheim, August.
- 2016 Antecedents of firm performance in the global carbon offset Industry. SEE Conference, Denver, CO, May.
- 2016 Social movement contestation and entrepreneurial collective action in the emergent U.S. wood pellet industry. ARCS Conference. Boulder, CO, May.
- 2016 Entrepreneurial collective action in the emergent U.S. wood pellet industry. Kauffman Entrepreneurship Conference. Kansas City, MO. February.
- 2015 Venture ties to coercive institutions in emerging economies. Economics and Management of Networks Conference, South Africa, December.
- 2015 Differential effects of collective action on firm entry in the emergent U.S. biodiesel sector. WCRS, Seattle, September.
- 2015 Differential effects of collective action on firm entry in the emergent U.S. biodiesel sector. AOM Annual Conference, Vancouver, August. *Best Paper Award*
- 2015 Identity and industry emergence symposium. AOM Annual Conference, Vancouver, August.
- 2015 The impact of social movements on nascent collective identities. AOM Annual Conference, Vancouver, August.
- 2015 Organizational responses to public and private politics. Goshal LBS Conference, London, May.
- 2015 Impact of social movements on nascent collective identities. U. of Maryland Entrepreneurship Conference, May.
- 2015 Differential effects of collective action on firm entry in the emergent U.S. biodiesel sector. ARCS Conference, Chicago, IL, May.
- 2015 Market mediators and the tradeoffs of legitimacy-seeking behaviors in a nascent category. Sustainability, Ethics and Entrepreneurship Conference, Denver, CO, April. *Best Paper Award*
- 2015 Organizational responses to public and private politics. Sustainability, Ethics and Entrepreneurship Conference, Denver, CO, April.
- 2015 Venture ties to coercive institutions. SMS Conference, Santiago, Chile, March.
- 2014 Venture ties to coercive institutions. INFORMS Conference, San Francisco, CA, November.
- 2014 Organizational responses to public and private politics: climate change activists and U.S. oil & gas firms. Jr. Org. Theory Workshop, Berkeley, CA, November.
- 2014 Who enters activist-mediated markets? An analysis of U.S. biodiesel producers. Kauffman Foundation Entrepreneurship Conference, Kansas City, MO, October.
- 2014 Market mediators and the tradeoffs of legitimacy-seeking behaviors in a nascent category. West Coast Research Symposium, Seattle, WA, September.
- 2014 Integrating Civil Society and the State in Innovation Research. AOM Annual Conference. Philadelphia, August.
- 2014 Collective activists, organizational identity, and firm entry into new markets. AOM Annual Conference. Philadelphia, August.
- 2014 Institutional uncertainty as public politics: climate change hearings & new technology development. Philadelphia, August. *Best Paper Award, Best Paper Proceedings*
- 2014 Market mediators and the tradeoffs of legitimacy-seeking behaviors in a nascent category. American Sociological Association Annual Meeting, August.
- 2014 Market mediators and the tradeoffs of legitimacy-seeking behaviors in a nascent category. AOM Annual Conference. Philadelphia, August.

- 2014 Policymaking process as public politics: Climate change hearings and EOR development. Reputations and NGOs Conference. Oxford Centre for Corporate Reputation, UK, July.
- 2014 Market mediators and the tradeoffs of legitimacy-seeking behaviors in a nascent category. Alliance for Research on Corporate Sustainability Conference, Cornell U., Ithaca, NY, May. *Outstanding Paper Award*
- 2014 Climate change hearings and new technology development among U.S. oil & gas firms. The Alliance for Research on Corporate Sustainability Conference, Cornell U., Ithaca, NY, May.
- 2014 Collective activists, organizational identity, and firm entry into new markets. Business and Sustainability Colloquium. Portland, June.
- 2013 Manu militari: New venture ties to coercive institutions in emerging economies. Leadership for Peace and Prosperity Conference, San Diego, CA, October. *Best Paper Award*
- 2013 Manu militari: New venture ties to coercive institutions in emerging economies. Strategic Management Society Extension Workshop, Rice University, Houston, TX, September.
- 2013 Technology definitions and entrepreneurship in the U.S. geothermal power sector. West Coast Research Symposium on Technology Entrepreneurship, University of Washington, September.
- 2013 Identity framing in response to collective activism among U.S. wood-biomass pellet producers. AOM Annual Conference, Orlando, FL, August.
- 2012 Influence of non-confrontational SMO tactics on technology adoption in the energy sector. AOM Annual Conference, Boston, MA, August.
- 2012 Collective activism and market identity change in the U.S. biomass sector. AOM Annual Conference, Boston, MA, August.
- 2012 Business and Environment: How institutions drive technological development in sustainable energy. Symposium chaired and organized at the AOM Conference, Boston, MA, August. *AOM Showcase Symposium*
- 2012 Constructing Institutional Ambiguity: Technology Definitions and Entrepreneurship in the U.S. Geothermal Power Sector. Alliance for Research on Corporate Sustainability Conference, Yale University, New Haven, CT, May.
- 2012 Construction of Ambiguous Technology Definitions and Entrepreneurship in the U.S. Geothermal Power Sector. Darden Entrepreneurship and Innovation Research Conference, Charlottesville, VA, May.
- 2011 From farms to fuel tanks: Collective actors and new-venture innovation in the U.S. biodiesel sector. ABC Organizing Institutions Conference, Cambridge, MA, September.
- 2011 Institutional Heterogeneity, Innovation, and Entrepreneurship in the U.S. Biodiesel Fuel Sector. AOM Annual Conference, San Antonio, TX, August.
- 2011 Innovation and Organizational Responses to Sustainability: An Institutional Perspective. Symposium chaired and organized at the AOM Annual Conference, San Antonio, TX, August. *AOM Showcase Symposium*
- 2011 Innovation and Regulative Ambiguities in the U.S. Geothermal Power Sector. AOM Annual Conference, San Antonio, TX, August.
- 2011 Military Ties, New Venture Performance, and Political Risk Management in Emerging Economies. AOM Annual Conference, San Antonio, TX, August.
- 2011 Lords of the Harvest: Reputation Concerns and Regulatory Approval of Genetically Modified Organisms. Strategy and Business Environment Conference, Wharton School, Philadelphia, May.
- 2011 Lords of the Harvest: Reputation Concerns and Regulatory Approval of Genetically Modified Organisms. The Alliance for Research on Corporate Sustainability Conference, Wharton School, Philadelphia, PA, May.
- 2010 Lords of the harvest: Symbolic signaling and regulatory approval of genetically modified organisms in the nascent U.S. agriculture-biotechnology sector. AOM Conference, Montreal, Canada. *Published in Best Paper Conference Proceedings.*
- 2009 The impact of institutional actors as attention structures on entrepreneurial activity in the U.S. biodiesel industry. INFORMS Conference, San Diego, CA.
- 2009 Classical sociologists confront our environmental issues. AOM Conference, Chicago, IL.
- 2009 MBAs as revolutionary change agents. Net Impact Conference, Ithaca, NY.
- 2009 Political and civil turmoil, planning, and new-venture survival in Colombia. Administrative Science Association of Canada Conference, Niagara Falls, Ontario.
- 2009 The enabling and constraining effects of attention structures on entrepreneurial activity in the U.S. biodiesel industry. Smith Entrepreneurship Research Conference, U. of Maryland.
- 2008 From Pabst to Pepsi: The deinstitutionalization of social practices and the emergence of entrepreneurial opportunities. West Coast Research Symposium on Technology Entrepreneurship, Stanford University.

- 2008 Networking, planning, and the effect of political institutions on new venture survival. AOM Conference, Anaheim, CA. *Published in Best Paper Conference Proceedings.*
- 2008 The deinstitutionalization of social practices and the emergence of entrepreneurial opportunities. AOM Conference, Anaheim, CA.
- 2008 The effect of heterogeneous institutional actors on entrepreneurial activity and resource attainment in the U.S. biodiesel industry. Cornell-McGill Conference on Institutions and Entrepreneurship, Montreal, Quebec.
- 2008 From Pabst to Pepsi: The deinstitutionalization of social practices and the emergence of entrepreneurial opportunities. Cornell-McGill Conference on Institutions and Entrepreneurship, Montreal, Quebec.
- 2008 The deinstitutionalization of social practices and the emergence of entrepreneurial opportunities. Administrative Science Association of Canada Conference, Halifax. *Best Paper Award.*
- 2008 Entrepreneurial processes, political institutions, and new-venture survival. Smith Entrepreneurship Research Conference, U. of Maryland-College Park.
- 2007 From Demon Rum to Dr. Pepper: Social movements, entrepreneurial opportunity, and the emergence of the American soft drink industry. INFORMS Conference, Seattle, WA.
- 2007 Clear and present danger: The failure of political institutions and new-venture survival. Informal Economy, Underground Employment, Social and Economic Issues Conference. Paris, France.
- 2007 On organizations and oligarchies: Michels in the 21st Century. Sociology Classics and the Future of Organization Studies Conference. Wharton School, Philadelphia.
- 2007 Rising Insurgencies: The failure of political institutions and new-venture survival. AOM Conference, Philadelphia.
- 2007 Clear and present danger: The failure of political institutions, planning, and new-venture survival. Cornell-McGill Conference on Institutions and Entrepreneurship, Ithaca, NY.
- 2007 Soft, stiff, and in between: Social movements, entrepreneurial opportunity, and the emergence of the American soft drink industry. Cornell-McGill Conference on Institutions and Entrepreneurship, Ithaca, NY.
- 2007 Clear and present danger: Political turmoil and the contingent nature of planning on entrepreneurial firm survival in Colombia. Entrepreneurship in Emerging Markets Conference, Fort Worth, TX.
- 2006 Clear and present danger: Political turmoil and the contingent nature of planning on new firm survival in Colombia. AOM Conference, Atlanta, GA.
- 2006 The new wave of social entrepreneurship: Using microcredit to solve global concerns. AOM Conference, Atlanta, GA.
- 2005 Social performance and economic dimensions of microfinance NGOs. AOM Conference, Honolulu, HI.
- 2004 Guatemala: A case study in evaluating the impact of microfinance on poverty eradication. International Statistical Institute IOAS-IASS Joint Conference on Poverty, Social Exclusion and Development: A Statistical Perspective, Amman, Jordan.
- 2004 Evaluating three Guatemalan village bank programs: Does poverty lending work? Western Social Science Association Annual Conference, Salt Lake City.
- 2004 Achieving self-reliance through grassroots microlending. Society of Advanced Management (SAM) International Conference, Baltimore, MD.
- 2003 Microentrepreneurship impacts in East Africa. International Council for Small Businesses (ICSB) International Conference, Belfast, Ireland.
- 2003 Local microenterprise development through microfinance tools in Central America. Society for the Advancement of Socio-Economics International Conference, Aix-en-Provence, France.
- 2003 Socio-economic results of microfinance in Mexico and Ecuador. The Utah Academy of Sciences, Arts and Letters Annual Conference, Ogden, UT. *Best Paper Award.*
- 2003 FINCA International and microenterprise development in Latin America. 6th Annual MicroEnterprise Conference, Brigham Young University, Provo UT.

PROFESSIONAL ACTIVITIES

Doctoral committee membership

Jake Grandy, Strategy, University of Southern California (Chair)

Jin Hyung Kim, Strategy, Harvard Business School

Ryan Merrill, Public Policy, University of Southern California

Editorial duties

2016-Present Associate Editor, Academy of Management Annual Conference, ONE Division

2013-Present Editorial Review Board, *Organization Science*
2017-Present Editorial Review Board, *Administrative Science Quarterly*

Reviewer: *Administrative Science Quarterly, Academy of Management Journal, Academy of Management Review, American Sociological Review, Management Science, Strategic Management Journal, Strategic Entrepreneurship Journal, Journal of Business Venturing, Journal of World Business, Organization Science, Academy of Management Conference, ARCS Conference, Strategic Management Society Conference, Academy of International Business Conference, INFORMS Organization Science Dissertation Competition, Kauffman Dissertation Fellowship Program*

Committees and assignments

2014-2016 Faculty Director, Food Industry Executive Program, USC
2014-Present Guest Lecturer, Strategy PhD Seminar, USC
2015 Guest Lecturer, Organization Theory PhD Seminar, Stanford GSB
2015-2016 Department seminar series co-coordinator, MOR, USC
2014 Guest Lecturer, Organizational Behavior PhD Seminar, Cornell University
2014 Faculty Member, MOR PhD Recruiting Committee, USC
2010-2014 Guest Lecturer, Organization Theory PhD Seminar, HBS
2012-2013 Faculty Member, Organizational Behavior PhD Program Committee, HBS
2012-2013 Faculty Advisor, MBA Independent Project in Business, Government and International Economy, HBS
2012 Faculty Advisor, MBA Independent Project in Finance, HBS
2012 Faculty Advisor, MBA Independent Project in Entrepreneurial Management, HBS
2011-2012 Unit brownbag series Co-coordinator, Organizational Behavior Unit, HBS
2011-2012 Unit seminar series Co-coordinator, Organizational Behavior Unit, HBS
2011-2012 Faculty Instructor, IAE Universidad Austral Student Exchange Program, HBS
2011 Faculty Advisor, MBA Independent Project in Business & Environment, HBS

Conferences and panels

2015-Present Advisory Board Member, Sustainability, Entrepreneurship and Ethics Conference
2014-Present Lead Steering Committee, Co-organizer, West Coast Research Symposium
2015-2016 Professional development workshop mentor, SEE Conference, U. Colorado-Boulder
2015 Session chair, ONE Division, Academy of Management Conference
2014-2015 Case-teaching discussant, OMT New Faculty Consortium, Academy of Management Conference
2013 Paper discussant, OMT Doctoral Consortium, Academy of Management Conference
2013 Co-organizer, Paul R. Lawrence Conference on Institutional Theory Relevance and Rigor, HBS
2013 Session chair, Future directions of institutional theory, Paul R. Lawrence Conference, HBS
2013 Session chair, Financial crisis, Paul R. Lawrence Conference, HBS
2013 Session chair, Collective activists & organizations, Paul R. Lawrence Conference, HBS
2012 Panelist, Commodities and Energy, Asia Business Conference, HBS
2012 Discussant and Session Chair, OMT Division, Academy of Management Conference
2011 Panelist, Energy in Latin America, Harvard Energy & Environment Symposium, HBS
2011 Discussant, Smith Entrepreneurship Conference, U. of Maryland
2011 Panelist, Doctoral Consortium, Smith Entrepreneurship Conference, U. of Maryland

LANGUAGES

English (native), Spanish, Portuguese

REFERENCES

Wesley Sine
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607-254-1336
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Pamela Tolbert
Cornell University, ILR School
392 Ives Faculty Building
Ithaca, NY 14853
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Forest Reinhardt
Harvard Business School
Morgan Hall 275, Boston, MA
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Michael Tushman
Harvard Business School
Morgan Hall 313, Boston, MA
617-496-4614
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Ithaca, NY 14853
607-255-1584
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