Lars E. Perner

University of Southern California Marketing (213)-740-7127 Email: perner@marshall.usc.edu

Education

PhD, USC, Marshall School of Business, 1998.

Major: Marketing

Minor: Social Psychology

MBA, California Polytechnic State University, 1989.

Major: Marketing

Minor: Information Systems

BA, California Polytechnic State University, 1986.

Major: Political Science with emphasis in Psychology

Positions Held at USC Marshall

Assistant Professor of Clinical Marketing, Marketing. (August 23, 2006 - Present).

Other Positions

Assistant Professor of Marketing, San Diego State University, Imperial Valley Campus. (August 26, 2003 - August 22, 2006).

Visiting Assistant Professor of Marketing, A. Gary Anderson Graduate School of Management, University of California, Riverside. (2001 - 2003).

Visiting Assistant Professor of International Business, The George Washington University, Washington, D.C. (Department of International Business. (1999 - 2001).

Visiting Assistant Professor of Marketing, University of Maryland, College Park. (1998 - 1999).

Lecturer in Marketing, Cal State L. A. University. (1997 - 1998).

Lecturer in Marketing, Loyola Marymount University of Los Angeles. (1997).

Lecturer in Marketing, USC. (1993 - 1997).

Instructor, University of Redlands. (1991).

TEACHING

Teaching Experience

University of Southern California

BUAD 104, Learning About International Commerce (LINC--Japan/Taiwan), 1 course.

BUAD 307, Marketing Fundamentals, 30 courses.

BUAD 30720161, Marketing Fundamentals, 1 course.

BUAD 30720163, Marketing Fundamentals, 1 course.

GSBA 582, International Field Experience (GLOBE), 7 courses.

GSBA 58220864, Business Environment and Management Practices in the Pacific Rim (GLOBE Brazil), 1 course.

MKT 450, Consumer Behavior and Marketing, 2 courses.

Awards and Honors

Golden Apple Award for Marketing Electives, Marshall School of Business. (May 16, 2013).

RESEARCH

Published Intellectual Contributions

Book Chapters

Perner, L. E. (2011). The Eccentric Absentminded Professor. In Perner, L. (Ed.), *Scholars With Autism Achieving Dreams* (pp. 139-158, ch. 7). Sedona, AZ: Auricle Books.

Refereed Journal Articles

- Kamins, M. A., Alpert, F., Perner, L. E. (2007). How Do Consumers Know Which Brand Is The Market Leader or Market Pioneer? Consumers' Inferential Processes, Confidence and Accuracy. *Journal of Marketing Management*, 23(7-8), 590-611.
- Kamins, M. A., Alpert, F. H., Perner, L. E. (2007). How do Consumers Know Which Brand is the Market Leader? Consumers' Inferential Processes, Confidence, and Accuracy. *Journal of Marketing Management, Forthcoming*(Forthcoming).
- Ackerman, D., Perner, L. E. (2004). Did You Hear What My Friend Paid! Examining the Consequences of Social Comparisons of Prices. *Advances in Consumer Research, XXXI*, 596-592.
- Alpert, F., Kamins, M. A., Perner, L. E. (2003). Consumers' Perception and Misperception of Market Leadership and Market Pioneership. *Journal of Marketing Management*, 19, 807-835.
- Ackerman, D. S., Gross, B. L., Perner, L. E. (2003). Instructor, Student, and Employer Perceptions on Preparing Students for Changing Business landscapes. *Journal of Marketing Education*, *25*(1), 46-57.

Conference Proceedings

- Perner, L. E. (2004). *Marketing a Person on the Autistic Spectrum: Some Business School Lessons* (pp. 246-453). Soaring to New Heights: Proceedings of the Meeting of the Autism Society of America, Seattle.
- Perner, L. E. (2003). *Preparing to Be Nerdy Where Nerdy Can Be Cool: College Planning for the Student with High Functioning Autism*. Proceedings, Autism Society of America meeting, Indianapolis, IN.
- Perner, L. E., Ackerman, D., Gross, B. (2001). Hey, We Missed the Exit: Teaching Marketing Students To Navigate in a Changing Business Landscape. Western Marketing Educators' Conference Waikoloa, Hawaii.
- Ackerman, D., Gross, B., Perner, L. E. (2000). *Preparing for the Future: Shifting Students' Focus From What Has Been Done to What Can Be Done*. Western Marketing Educators' Conference, Lake Tahoe, NV.

Journal Articles

- Perner, L. E. (2009). Variety, Sensory Overload, and Frustration: The Shopping Experiences of Individuals on the Autism Spectrum. *Autism Society of America*, 1(2009), 46-48.
- Perner, L. E. (2008). Autism Subtypes: A Key to Understanding a Perplexing Spectrum. *Autism Sectrum Quarterly*, *15*(Spring, 2008), 8-11.

Other

- Perner, L. E. (2011). In L. Perner (Ed.), *Scholars With Autism Achieving Dreams* (pp. http://www.booksforhealingbodymindandspirit.com/Scholars_with_Autism_into.htm). Sedona, AZ: Auricle Books.
- Perner, L. E. (2011). Applying to College: Finding the Right Fit. Autism-Asperger's Digest.
- Perner, L. E. (1998). Asking About Prices: A New Approach to Understanding Price Stickiness (2nd ed., vol. 32, pp. 424-426). Journal of Consumer Affairs.

Presentations Given

- ANCA(R) Annual Conference and Awards Festival, "The Case For Autism Models: Vicarious Learning From "Matching" Members of a Heterogeneous Population", Presenter, ANCA(R) Foundation, Edinburgh, Scotland. (October 4, 2014).
- ANCA(R) Naturally Autistic Awards Convention & Festival, "What's So Funny: Understanding the Social Context and Cognition of Humor (Invited Keynote Address)", Presenter, ANCA(R) Foundation, Sunshine Coast, B.C., Canada. (October 6, 2013).
- Autism Society National Conference, "Critical Opportunities for Public Health Policies The Centers for Disease Control (CDC) and Prevention's National Center on Birth Defects and Developmental Disabilities (NCBDDD)", Discussant, Autism Society of America, Pittsburgh, PA. (July 11, 2013).
- Autism Society of America National Conference, "Autism Society Panel of People on the Spectrum of Autism (PSA) and Panel of Professional Advisors (PPA) Pane", Session Chair, Autism Society of America, Pittsburgh, PA. (July 11, 2013).
- Autism Society of America, "Session of Advisory Panels", Session Chair, Same, San Diego, CA. (July 26, 2012).
- Advance LA, "College Planning and Preparation for Students on the Autism Spectrum (Invited Address)", Presenter, The HELP Group, American Jewish University, Los Angeles, CA. (May 11, 2012).
- Autism Without Limit, "Things They Would Not Teach Me of in College: Navigating the Academic Environment for People on the Spectrum", Presenter, National Autism Committee (AUTCOM), Burbank, CA. (October 21, 2011).
- Autism Society of America Conference and Expo, "Abstraction, Literal Thinking, Generalization, and Learning: A Guide for the Perplexed", Presenter, Autism Society of America, Orlando, FL. (July 8, 2011).

- Autism Society of America Conference and Expo, "Panel of Professional Advisors and Panel of Spectrum Advisors Forum", Session Chair, Autism Society of America, Orlando, FL. (July 6, 2011).
- Inland Regional Center Conference, "Preparing For and Surviving College", Presenter, Inland Empire Regional Center, San Bernadino, CA. (April 30, 2011).
- Tenth International Health Forum, "Using Consumer Behavior Insights For Strategic Impact and Innovative Marketing of OTC Pharmaceutical Companies", Presenter, Wort & Bild Verlag, Munich, Germany. (November 19, 2010).
- Back to School Autism Conference, "Panel of Teens and Adults with Autism/Asperger's- Hear from the Real Experts", Presenter, Autism Conferences of America, Pasadena, CA. (August 14, 2010).
- Autism Society National Conference, "Professionals on the Autism Spectrum: Insights From Our Careers", Presenter, Autism Society, formerly Autism Society of America, Dallas, TX. (July 10, 2010).
- Autism Society National Conference, "Perspectives on the DSM-5 Changes", Presenter, Autism Society, formerly Autism Society of America, Dallas, TX. (July 8, 2010).
- Autism Society National Conference, "Making a Name for Myself: Developing Individual Self-Advocacy and Leadership Skills (Pre-Conference Session)", Other, Autism Society, formerly Autism Society of America, Dallas, TX. (July 7, 2010).
- Autism Society National Conference, "Panel of Persons on the Spectrum of Autism Advisors' and Panel of Professional Advisors' Forum", Session Chair, Autism Society, formerly Autism Society of America, Dallas, TX. (July 7, 2010).
- Autism Society of America Conference, "No Sense of Humor on the Autism Spectrum? Not So Fast!", Presenter, Autism Society of America, St. Charles, IL. (July 25, 2009).
- Autism Society of America Conference, "The Culture of Autism", Other, Autism Society of America, St. Charles, IL. (July 25, 2009).
- Marketing Educators' Association Conference, "Teaching International Marketing: Tips and Traps", Other, Marketing Educators' Association, Newport Beach, CA. (April 24, 2009).
- Keep Your Eye on the Prize: Successful Adulthood and How to Work Toward it Through the School Years, "If I'd Known Then What I Know Now: Relfections on Life on the Autism Spectrum", Presenter, Autism Society of Greater Long Beach/San Gabriel Valley, Long Beach, CA. (January 18, 2009).
- Autism Society of America Conference, "If We'd Known Then What We Know Now: Learning from Life on the Autism Spectrum", Presenter, Autism Society of America, Orlando, FL. (July 10, 2008).
- Autism Society of America Conference, "Rerouting the Road Paved With the Best Intentions to Better Climate Controlled Land", Discussant, Autism Society of America, Orlando, FL. (July 10, 2008).
- Marketing Eduators' Association Conference, "Teaching Consumer Behavior: Tips, Traps, and Positioning", Presenter, Marketing Eduators' Association, Salt Lake City, UT. (April 25, 2008).

- Business for Social Responsibility, "Sustainable Consumption", Other, Business for Social Responsibility, San Francisco, CA. (October 25, 2007).
- Marketing Educators' Association, "Integrating Periodical Databases Into the Marketing Curriculum", Presenter, Marketing Educators' Association, San Antonio, TX. (April 25, 2007).
- Autism Society of America Conference, "Theory of a Different Kind of Mind: Understanding Autistic Thinking", Presenter, Autism Society of America, Providence, RI. (July 14, 2006).

SERVICE

Refereeing Activities

- Editorial Board Member, "Journal of Marketing Thought", Editorial Board. (August 1, 2014 May 30, 2015).
- Ad Hoc Reviewer, Papers, "Proceedings, Marketing Educators' Association Conference". (September 2005 March 2007).

General Service

Departmental

Member, Ad Hoc Committee on Marketing Electives, Member. (October 23, 2016 - Present).

BUAD 307 Coordinator, Department of Marketing. (September 1, 2008 - Present).

Faculty meetings. (August 15, 2006 - Present).

Assessment of opportunity for technology marketing course, MS Program in Marketing. (May 21, 2015 - June 3, 2015).

Guest instructor, Guest teaching of MKT 430 and MKT 534. (January 28, 2015).

- Development of proposal for MS-MKTG course in Social Media, Analytics, and Customer Insight. (November 25, 2014 January 27, 2015).
- Member, Ad Hoc Committee on Marketing Undergraduate Electives, Member. (November 1, 2013 September 1, 2014).
- Creator, video discussion of career opportunities in market research, Marketing Department, Speaker. (January 3, 2013 January 9, 2013).

Examiner, Grade Appeal, Deaprtment of Marketing. (July 10, 2012 - July 31, 2012).

Contributor, Global Branding Center. (June 1, 2009 - March 1, 2010).

Member, BUAD 307 Coordination, Member. (August 1, 2006 - September 1, 2008).

Faculty, Mentoring of Ph.D. students for teaching. (January 15, 2008 - May 15, 2008).

Committee Member, Ad Hoc Committee on Undergraduate Course Offerings, Member. (December 1, 2006 - October 1, 2007).

Other

- Board Member; Board Secretary; Executive Committee member, Autism Society of America, Member. (December 10, 2016 Present).
- Operator, Operator, ConsumerPsychologist.com web site, Operator and Owner. (August 25, 2006 Present).
- National Board member, Board secretary, Executive Committee member, Autism Society of America, Member. (October 1, 2009 July 6, 2016).
- Attendee, Marketing Educators' Association Conference. (April 14, 2016 April 15, 2016).

Professional

- Web Master; Executive Board ex oficio, Marketing Educators' Association. (May 15, 2004 Present).
- Panel of Persons on the Autism Spectrum Advisors and Board member (national), Autism Society (formerly Autism Society of America), Chair and Ex-Oficio Board Member of the Society. (October 1, 2009 December 31, 2013).
- Board Member and Webmaster, Autism Society Los Angeles (chapter), Member. (July 15, 2007 October 1, 2011).
- Task Force Member and Presenter, Centers for Disease Control (CDC) and Autism Speaks, Member. (January 20, 2011 February 5, 2011).
- Member, Scientific Workshop Panel, Interagency Autism Coordinating Committee (IACC) would like to invite you to be a panelist at the upcoming IACC Scientific, Member. (September 1, 2009 December 1, 2009).
- Panel of Persons on the Autism Spectrum Advisory Panel, Autism Society of America, Member. (April 1, 2007 October 1, 2009).
- Member, Autism Society of America Strategic Planning Commmittee, Member. (September 1, 2006 December 31, 2007).

Public/Community

- Speaker--Invited address, University of Redlands--Talk on college for students on the autism spectrum. (December 6, 2008).
- Speaker, Los Angeles Asperger Syndrome Parents' Support Group. (November 12, 2008).
- Panelist on supports for individuals on the autism spectrum, National Association of State Directors of Developmental Disabilities Services. (May 8, 2008).
- At Large Director, San Diego County Chapter, Autism Society of America, At Large Board Member. (September 10, 2005 July 31, 2007).
- Panelist, San Diego State University, Panelist. (March 1, 2007).

School

Faculty participant, Marshall Faculty Mentor Program (MCP). (August 30, 2016 - Present).

Media Relations, Marshall School of Business. (August 20, 2006 - Present).

Faculty Marshall, Convocation and rehearsal. (August 17, 2016 - August 18, 2016).

Faculty representative, Parent Welcome Reception. (August 17, 2016).

Faculty participant, Commencement. (May 13, 2016).

Member, Marshall Ad Hoc Committee on Academic Integrity, Member. (February 11, 2016 - May 1, 2016).

Member, Marshall Faculty Technology Committee, Marshall Faculty Technology Committee, Member. (September 1, 2012 - April 30, 2016).

Panelist, Marshall panel on marketing curriculum and careers. (March 3, 2016).

Member, Ad Hoc Committee on the Revision of Consumer Behavior Minor Curriculum, Member. (April 10, 2015 - January 15, 2016).

Substitute member, Marshall Committee on Undergraduate Programs. (January 8, 2016).

Department Champion, USC (Marshall) Critical Thinking Initiave (USC-CT), Co-promoter with Miriam Burgos. (August 6, 2014 - December 31, 2015).

Advisor/Director, Marshall--BUAD 490. (June 6, 2015 - October 26, 2015).

Panel member, Evaluation of possible online resource on culture for GLOBE trips. (July 31, 2015).

Panel member, Review of Candidates for Mallshall Chief Information Officer (CIO). (June 26, 2015 - July 2, 2015).

Member, BRI 5 User Group meetings, Member. (September 15, 2014 - December 15, 2014).

Showcase Presentation, LACI. (December 5, 2012 - December 1, 2014).

Member, Ad Hoc Committee on Critical Thinking, Member. (October 8, 2013 - November 1, 2014).

Presenter, Marshall ITS. (October 22, 2014).

Member, Fertitta Hall Classroom Subcommittee, Member. (November 25, 2013 - February 19, 2014).

Faculty attendee, Marshall Undergraduate Alumni Advising Board presentation, Faculty attendee. (September 13, 2013).

Presenter, Marshall ITS, Presenter. (August 22, 2013).

Member, Marshall Fertitta Hall Classroom Committee, Member. (July 24, 2013 - August 14, 2013).

Guest speaker, GSSBA 580 (Professors Doig Joines and Yasushi Hamao), Guest speaker. (April 16, 2013).

Commentator, USC Association for Integrated Marketing (AIM), Commentator. (February 28, 2013).

Showcase Presentation, LACI. (December 5, 2012).

Presentation, Marshall School of Business/ITS. (July 18, 2012 - August 16, 2012).

Dinner with parents of newly admitted students, Marshall School of Business. (February 23, 2012).

Faculty, Marshall and University U/G Commencement ceremonies. (May 8, 2007 - May 10, 2011).

Faculty Advisor to one or two teams per semester, Los Angeles Community Impact (LACI). (February 1, 2007 - April 20, 2011).

Faculty Representative, Marshall School of Business, Dinners and receptions for new students and parents. (February 25, 2011 - March 1, 2011).

Faculty, USC Marshall Parent Move-In Reception. (August 20, 2008).

Student Organizations

Faculty Advisor, Best Buddies. (September 1, 2008 - Present).

Faculty Advisor, USC Healthcare Business Club, Faculty Advisor. (August 15, 2008 - Present).

Speaker, Association for Integrated Marketing (AIM). (February 10, 2016).

Faculty Adviser, USC ENACTUS (Formerly Students for Free Enterprise [SIFE]), Faculty Advisor. (August 30, 2010 - May 30, 2015).

Panel Member, Association for Integrated Marketing (AIM). (March 25, 2014).

Scholarship Dinner attendance, Sigma Delta Tau. (November 12, 2012).

Annenberg TV. (August 15, 2008 - December 20, 2008).

Faculty, Fraternity and sorority scholarship dinners. (February 10, 2008 - November 15, 2008).

Faculty, Delta Sigma Pi--Faculty Appreciation Night. (November 5, 2008).

Faculty panelist, Panel appearance, Association for Integrated Marketing. (September 10, 2008).

University

Member (representing Marshall), Academic Senate Committee on Information Services, Member. (August 11, 2014 - Present).

Faculty invitee, USC Alpha Kappa Psi faculty dinner, Faculty invitee. (December 1, 2014).

Speaker, Talk to EDUC 531: Student Disability Issues in Higher Education. (October 15, 2014).

Participant, Provost/Academic Senate, Participant. (January 25, 2013 - January 26, 2013).

Faculty Guest to Scholarship Dinner, Gamma Phi Beta Sorority. (November 15, 2010).

Faculty Guest to Scholarship Dinner, Phi Kappa Psi Fraternity. (November 8, 2010).

Mentor to Gina Gillum, McNair Program, Faculty Advisor. (January 15, 2007 - May 15, 2008).

Speaker, Seminar: Understanding and Helping College Students with Autistic Spectrum Disorders? (April 11, 2008).

Consulting

Management, State of South Carolina, Bethesda, MD. (June 28, 2016 - August 3, 2016).

Management, Online search firm (non-disclosure agreements prohibits identification_, U.S. (East Coast). (February 1, 2008 - June 1, 2009).

Media Exposure

BBC World Service, "5 Live". (November 25, 2016).

San Diego Union Tribune, "Black Friday lives on, but in spirit only". (November 25, 2016).

La Opinion, "Listos, todos a las tiendas desde el jueves por la tarde". (November 23, 2016).

Hazleton (PA) Standard Speakeer, "More stores close for Thanksgiving". (November 20, 2016).

Scranton Times-Tribune, "More than 40 local retailers will keep their doors closed on Thanksgiving". (November 20, 2016).

Racked, "Men's Grooming Brands Have a Man Problem". (November 17, 2016).

Pasadena Star-News, "Why some stores are vowing they won't start Black Friday sales until after Thanksgiving". (October (4th Quarter/Autumn) 24, 2016).

Pasadena Star-News, "Here are the best jobs you can get if you are 16". (October (4th Quarter/Autumn) 4, 2016).

Pasadena Star-News, "Want to know the biggest industry in your San Gabriel Valley city? This database can help". (August 31, 2016).

Pasadena Star-News, "Macy's is closing 100 stores, but doesn't say which ones". (August 11, 2016).

MarketPlace (NPR), "Chipotle wants to reward frequent burrito eaters". (June 27, 2016).

Detroit News, "The gratuitous side of tipping". (May 29, 2016).

HoyLosAngeles.com, "¿Es la propina un modelo anticuado? ¿Por qué algunos restaurantes la han intentado eliminar?". (May 22, 2016).

Los Angeles Times, "The tipping point: Why restaurant patrons don't want to stop leaving gratuities". (May 20, 2016).

National Public Radio (NPR), "All Things Considered". (April (2nd Quarter/Spring) 5, 2016).

Entrepreneur, "Would You Eat Lab-Grown Beef? This Startup Is Counting on It". (March 22, 2016).

All Things Considered (National Public Radio), "Before Hollywood, The Oil Industry Made LA". (March 5, 2016).

Eater.com, "Will Chipotle's Free Food Giveaway Win Back Customers?". (February 25, 2016).

KPCC (Los Angeles NPR affiliate), "Air Talk With Larry Mantle". (January (1st Quarter/Winter) 6, 2016).

KABC/ABC7 (Los Angeles ABC affiliate), "Evening News". (November 30, 2015).

KCBS/CBS9-Los Angeles, "News". (November 30, 2015).

Los Angeles Times, "Why Cyber Monday still has retail punch". (November 28, 2015).

Chicago Daily Herald, "... but maybe Black Friday is a good time to treat ourselves". (November 26, 2015).

WGN Radio (Chicago), "Business Lunch". (November 26, 2015).

ConsumerAffairs.com, "Just how effective are values-related boycotts?". (November 11, 2015).

KCBS/CBS9-Los Angeles, "Retailers Hoping To Get Early Jump On Consumers With Pre-Black Friday Sales". (November 6, 2015).

Los Angeles Times, "Boycott Amazon? It's not an easy choice". (August 21, 2015).

National Public Radio (NPR), "'GMO-Free' Is A Boon For Companies Chasing 'Health Halo' Profits". (August 19, 2015).

Christian Science Monitor, "After 98 years, Converse adds comfort to Chuck Taylors". (July (3rd Quarter/Summer) 24, 2015).

National Public Radio, "Market Place". (July (3rd Quarter/Summer) 17, 2015).

KCBS/CBS9-Los Angeles and KTLA, "Evening News". (July (3rd Quarter/Summer) 14, 2015).

KPCC (Los Angeles area NPR affiliate), "Why do companies still make robocalls?". (June 17, 2015).

KPCC and affiliated Southern California NPR stations, "Take Two". (June 17, 2015).

American Banker, "TD Bank Plays Up Local Angle in Nationwide Campaigns". (June 10, 2015).

WDIV Radio (Detroit), "Will Jones: Why good customer service is sometimes hard to find". (March 16, 2015).

Sowetan Live (South Africa), "Generic vs Brand name, how to choose". (March 2, 2015).

Guardian, "Technology is ready for synthetic foods. Are you?". (January (1st Quarter/Winter) 28, 2015).

KCBS/CBS9-Los Angeles, "Tiffany Ad Campaign Embracing Same-Sex Marriage Goes Viral On Social Media". (January (1st Quarter/Winter) 19, 2015).

British Broadcasting Corporation (BBC), "5Live". (December 2, 2014).

National Public Radio (NPR), "Marketwatch". (November 26, 2014).

Rapid City Journal (SD), ""Thanksgiving Day shopping draws pre-dawn crowds"". (November 26, 2014).

KNBC, "Evening news". (November 21, 2014).

Vegas, Inc., "Allegiant fliers complaining about fees but still paying". (November 16, 2014).

KPCC (NPR Los Angeles affiliate), "Air Talk With Larry Mantle". (November 12, 2014).

WCCO Radio (Chicago), "Steele Talkin' With Geralyn Steele". (October (4th Quarter/Autumn) 26, 2014).

KTLA and KCBS, "Evening news". (October (4th Quarter/Autumn) 24, 2014).

Epoch Times (Chinese language), "不畏谷歌亞馬遜華裔公司挑戰當日送達". (September 25, 2014).

San Gabriel Valley Tribune, "Newegg joins Google, Amazon in same-day delivery battle in Los Angeles". (September 14, 2014).

Credit Union Times, "Go Psycho on Members". (September 10, 2014).

Go Psycho on Members, "Credit Union Times". (September 10, 2014).

San Jose Mercury News, "Quinn: It's not you; your device really is broken". (September 3, 2014).

Forbes, "Why Airlines Will Regret The Transparent Airfares Act". (August 29, 2014).

Orange County Register, "Pop-up shops sprout throughout region". (August 20, 2014).

Kansas City Star, "Gasoline prices are way up, but that isn't preventing summer trips". (July (3rd Quarter/Summer) 2, 2014).

San Francisco Chronicle, "Apple sells new iMac at lower price". (June 18, 2014).

Wall Street Journal MarketWatch, "Blaming shootings on autism a mistake: experts". (May 25, 2014).

Los Angeles Business Journal, "Hotel-focused design firm sees room in L.A.: Hong Kong's Vadi hopes to hook up here with Chinese developers.". (March 24, 2014).

Advertising Age, "Ad Campaigns Are Finally Reflecting Diversity of U.S.". (March 10, 2014).

KABC TV, "Evening News at 5". (December 20, 2013).

Los Angeles Times, "Self-gifting is on retailers' wish lists; Stores encourage people to buy gifts for themselves because it boosts holiday sales.". (December 19, 2013).

ABC Nightly News, "Dynamic Pricing". (December 14, 2013).

Neon Tommy, "Race And Retail: To What Extent Is Color Important?". (December 12, 2013).

- Orange County Register, "Making theft go out of style". (December 3, 2013).
- Inland Valley Daily Bulletin and San Bernadino Sun, "Three fights disrupt opening of Black Friday sales at Rialto Walmart". (November 30, 2013).
- The Atlanta Journal-Constitution, "Black Friday marks shift in retail rituals". (November 28, 2013).
- Vice, "How to Work Hard and Not Pay Taxes". (September 12, 2013).
- Deseret Morning News, "'Karate Kid,' high heels and hidden influences on your buying". (August 30, 2013).
- Topeka Capital-Journal, "Retailers: Back-to-school came early". (August 11, 2013).
- Wired, "When Informed Shopping Is Dumb Shopping". (July (3rd Quarter/Summer) 2013).
- Long Beach Press Telegram, "Long Beach grocery business to get more competitive when Gelson's arrives". (July (3rd Quarter/Summer) 25, 2013).
- NPR MarketPlace, "Hulu may offer ad-free TV, for a price". (July (3rd Quarter/Summer) 17, 2013).
- CNN/Money, "Get a new car and keep a happy marriage". (July (3rd Quarter/Summer) 10, 2013).
- Wired.com, "When Informed Shopping Is Dumb Shopping". (July (3rd Quarter/Summer) 10, 2013).
- CNN/Money, "Get a new car and keep a happy marriage". (July (3rd Quarter/Summer) 9, 2013).
- BBC World Service, "Newsday". (December 25, 2012).
- KTLA TV Evening News, "Experts: No Link Between Asperger's Syndrome and Violence". (December 18, 2012).
- McClatchy-Tribune Business News, "Shoppers have 'pent-up desire' to spend, say experts". (November 20, 2012).
- Inland Valley Daily Bulletin, "Rancho Cucamonga Apple Store ready for iPhone 5 release". (September 20, 2012).
- San Bernardino County Sun, "Southern California gas prices climb to \$4". (August 13, 2012).
- California State University, Dominguez Hill TV and select PBS stations, "Industrial/Organizational Psychology with Donna El-Aramale". (August 4, 2012).
- Entrepreneur, "5 Ways to Make Sweet Music for Your Business". (May 29, 2012).
- India Pharma News, "Advance LA: PREP. LAUNCH. ELEVATE.: The Help Group's Advance LA First Conference Supporting Teens & Young Adults in Their Transition to Independence". (April (2nd Quarter/Spring) 29, 2012).
- Santa Cruz Sentinel and McClatchy-Tribune Business News, "Gas spikes, but where's the outcry? Unlike 2008, motorists paying up". (March 24, 2012).
- Library Journal, "Short Takes: Autism". (March 1, 2012).

- Columbia News Service, "Working conditions tarnish Apple". (February 19, 2012).
- Main Street, "How Important Is a Company's Image to Customers?". (February 14, 2012).
- Deseret Morning News, "Trapped by IKEA". (January (1st Quarter/Winter) 30, 2012).
- National Public Radio (NPR), "How To Get Kids To Eat Apples? Make Them Taste Like Grape Candy". (January (1st Quarter/Winter) 10, 2012).
- Cleveland Plain Dealer, "Goodyear, other companies find clever new ways to play with their images". (December 18, 2011).
- Los Angeles Times, "Lap-Band ads prompt a warning from the FDA". (December 14, 2011).
- Gizmodo, "How Do You Get a Million People to Buy a Gadget That Nobody's Even Used Yet?". (November 14, 2011).
- Smart Money, "How to Deal With Daily Deal Sites". (October (4th Quarter/Autumn) 20, 2011).
- Detroit Free Press, "Research can help you save when buying a car without an employee discount". (July (3rd Quarter/Summer) 28, 2011).
- Associated Press (nationally syndicated), "Stores Find Success by Focusing on the Hunt". (July (3rd Quarter/Summer) 16, 2011).
- SF Weekly, "Apple's Secret Sales Tricks Leaked". (June 16, 2011).
- National Public Radio (NPR) MarketPlace, "What is the tipping point for gas prices?". (May 4, 2011).
- Santa Monica Daily News, "High gas prices rattle local businesses". (April (2nd Quarter/Spring) 21, 2011).
- Scandals, Lawsuits: Do Consumers Really Care?, "SmartMoney.com". (April (2nd Quarter/Spring) 1, 2011).
- El Confidencial, diario de información en español, "Nos callamos la verdad por miedo a salir perjudicados". (March 31, 2011).
- The Oregonian, "Recession weary shoppers say they'll stay frugal, Northwest researchers say don't bet on it". (January (1st Quarter/Winter) 28, 2011).
- The Star-Ledger, "Have it your way Mass customization indulges the unusual". (December 12, 2010).
- City News Service, "Black Friday Shoppers Hit Stores in Search of Bargains". (November 26, 2010).
- City News Service, "L.A. Thanksgiving To Mix Meals, Shopping". (November 25, 2010).
- The Monitor (McAllen, Texas), "Valley bargain hunters may battle elements, crowds". (November 25, 2010).
- Wall Street Journal, "The Aggregator: Sales Pitches You Can't Resist -- and Why". (November 14, 2010).

Associated Press, "Program uses job-loss coverage to lure home buyers". (November 12, 2010).

Star-Ledger (Newark, New Jersey), "Shoppers finding value in the power of touch". (October (4th Quarter/Autumn) 31, 2010).

Los Angeles Times, "Online stores abound, but shoppers still like to touch; The convenience of the Web can't always trump the immediacy of physical items". (October (4th Quarter/Autumn) 30, 2010).

Los Angeles Times, "Online stores abound, but shoppers still like to touch; The convenience of the Web can't always trump the immediacy of physical items.". (October (4th Quarter/Autumn) 30, 2010).

Metro (UK), "So what can your kitchen prepare for you today?". (August 13, 2010).

International Herald Tribune, "If you're smart, magazine insists, you'll buy us; The Economist succeeds in U.S. by playing to intellectual aspirations". (August 9, 2010).

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Directorships and Management Responsibilities

- Autism Society of America, Board Member; Board Secretary; Executive Committee Member, 12 days. (December 12, 2016 Present).
- Autism Society of America, Member, Board of Directors; Board Secretary; Member, Executive Board, 12 days. (March 15, 2009 July 6, 2016).

Awards and Honors

Service, Professional

Special Service Award (Web Master), Marketing Educators' Association. (April 18, 2013).