

David P. Huelsbeck

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Education

Ph.D. Candidate, Accounting <i>Marshall School of Business, University of Southern California Los Angeles, CA</i>	Present
MBA, Accounting Concentration <i>Albers School of Business and Economics, Seattle University Seattle, WA</i>	2004
BS, Computer Science, Mathematics Minor <i>University of New Mexico Albuquerque, NM</i>	1990

Working Papers

“On Testing Business Models” with Kenneth A. Merchant and Tatiana Sandino.
Currently in third-round of review at *The Accounting Review* and available for
download at: (<http://ssrn.com/abstract=1689257>)

“Accounting-based Measures of Creditworthiness as Predictors of Firms’ Propensity to
Accept Contractual Risk” A working paper from my dissertation, current draft
available by request.

Works in Progress

“Broad-Sample Evidence on the Association Between Financial Constraint and the Value
of Unexpected Cash Flows” A chapter of my dissertation.

Teaching Cases

“VisuSon, Inc.” USC – Marshall School of Business A210-02 with Kenneth A. Merchant:
The financial statement framework budgeting model and the planning role of
budgets.

“Family Care Specialists Medical Group, Inc.” USC – Marshall School of Business
A210-02 with Kenneth A. Merchant: Issues in the design of incentive
compensation systems for professionals in organization with multiple objectives.

Presentations and Discussions

“A Test of a Company's Business Model,” with K. Merchant and T. Sandino

- 2009 Annual Meeting, American Accounting Association, New York, NY, August 2009
- 2009 Global Management Accounting Research Symposium, Copenhagen, DK, June 2009

Discussant: “Operations Based Data and Earnings Prediction”, J. Cannon, T. Randall, and C. Terwiesch

- 2008 Annual Meeting, American Accounting Association, Anaheim, CA, August 2008

Teaching Experience

University of Southern California

Teaching Assistant and Instructor

- Taught undergraduate Principles of Management Accounting – Fall 2008
- Assisted undergraduate Principles of Financial Accounting – Spring 2009

Awards

State Farm Companies Foundation Doctoral Award in Business, 2010

J. A. Viscione Graduate Student Scholar Award (1st in Class), Albers School of Business and Economics, Seattle University, 2004

Conference Participation

AAA Annual Meeting, San Francisco, CA	2010
AAA/Deloitte Foundation J. Michael Cook Doctoral Consortium, Tahoe City, CA	2010
Global Management Accounting Research Symposium (GMARS), East Lansing, MI	2010
AAA Management Accounting Section (MAS) Meeting, Seattle, WA	2010
AAA Annual Meeting, New York, NY (Presenter)	2009
Global Management Accounting Research Symposium (GMARS), Copenhagen, DK (Presenter)	2009
AAA Annual Meeting, Anaheim, CA (Discussant)	2008
AAA Management Accounting Section (MAS) Meeting, Long Beach, CA	2008
PAC - 10 Plus Doctoral Consortium, Los Angeles, CA	2007

Professional Associations

American Accounting Association Member	2007 - Present
AAA – Management Accounting Section Member	2007 - Present
Healthcare Financial Management Association	2006 - Present

Employment

Red Cedar Partners – Seattle, WA	
Senior Consultant	2006
UW Harborview Medical Center – Seattle, WA	
Fiscal Specialist	2004 -2006
EMC² Corporation – Bellevue, WA	
Senior Systems Engineer – Sales	2000 – 2001
Senior Consultant – Professional Services	1998 – 2000
Cellular Technical Services – Seattle, WA	
Lead Product Support Analyst	1997 – 1998
Cray Research, Inc.	
Analyst-in-Charge – Guojia Qixiang Ju (NMC) – Beijing, PRC	1994 – 1996
Analyst-in-Charge – Boeing Computer Services – Bellevue, WA	1992 – 1994
Field Analyst – Boeing Computer Services – Bellevue, WA	1991 – 1992
Applied Computing Systems, Inc. – Los Alamos, NM	
Junior Staff Member	1989 – 1991